



# Product introduction TravelTrex



# Tabel of content

- ▶ **TavelTrex facts**
- ▶ **SnowTrex facts, benefits and Product introduction**
- ▶ **Important facts**



# 1. TravelTrex Facts

**#1**

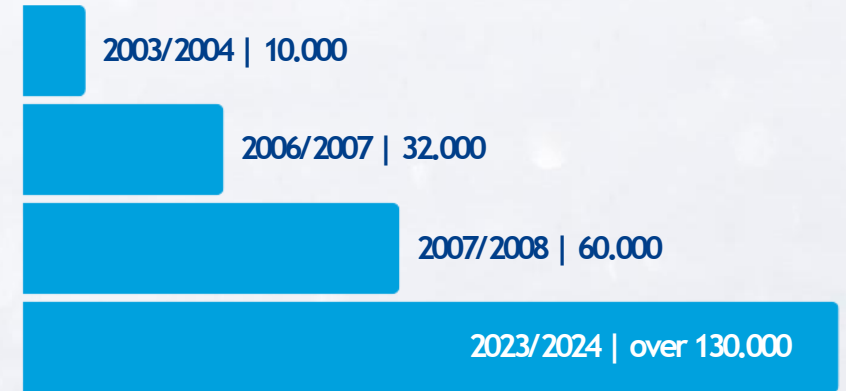


**Tour operator in Europe**  
for wintersport-travels

Active on 18 markets



PAX per Season



A brand of



Additional TravelTrex brands:



**115+**

Employees



Headquarter in Cologne



## 2. SnowTrex Facts

2.500



Accommodations

Over 500 destinations



from



1 Week vacation  
inkl. Liftpass

Customised travel categories, such as family,  
wellness or luxury holidays



# 1. The SnowTrex-Benefits



Best value for money



Cancellation & rebooking free of charge



Snow-Guarantee



Optimum product consulting



Best-Price-Guarantee



All-round carefree package



## 2. SnowTrex product introduction

2500 Accommodations in 500 destinations, most of them including liftpass

- ▶ Our Website is focused on Wintersports
- ▶ Detailed information on each offer
- ▶ Group bookings possible (on our Website)
- ▶ Bookable extras/Add-ons (liftpass upgrades, Rental equipment)

EXTRAS UND VERSICHERUNGEN				
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	28-55 J.	28-55 J.	28-55 J.	28-55 J.
<b>ZIMMERAUSWAHL</b>				
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## 2. SnowTrex product introduction - advantages by destination



- ▶ Ski in ski out
- ▶ Large ski areas
- ▶ Affordable



- ▶ small, traditional villages
- ▶ Ideal for families

- ▶ Traditional top ski resorts
- ▶ Wellness & Spa

- ▶ Après-Ski-Paradise
- ▶ “Hüttenkultur”

- ▶ Famous Dolomites
- ▶ Powder snow paradise
- ▶ Sunny skiresorts



## 2. SnowTrex product introduction - our most popular destinations



- ▶ Les 3 Vallées
- ▶ Valfréjus
- ▶ Les 2 Alpes
- ▶ Valmeinier

- ▶ Davos/Klosters
- ▶ Zermatt
- ▶ Engelberg



- ▶ Winterberg
- ▶ Berchtesgaden
- ▶ Schwarzwald

- ▶ Saalbach
- ▶ Ischgl
- ▶ St. Anton
- ▶ Zell am See
- ▶ Serfaus

- ▶ Livigno
- ▶ Sella Ronda
- ▶ Val di Fassa



### 3. Important facts

- ▶ Bookings can be made in option (>42 days)
- ▶ Bookings <42 days are fix (can be cancelled only with charges)
- ▶ Flex options can be booked separately
- ▶ Cancellations/ rebookings can be done only via service center
- ▶ Accommodation services are commissionable as per contract
- ▶ The value of the ski pass is not commissionable

#### Cancellation policy (FIT <9 pax)

- after confirmation and up to 30 days prior to check-in 20%
- between 29 and 15 days before check-in 40%
- between 14 and 8 days before check-in 70%
- less than 7 days before check-in or no show 90%

**Cancellation policy groups** (for the complete cancellation, not just individual participants, of accommodation units for 10 persons or more) the following fees apply:

- up to 16 weeks prior to check-in 20%
- up to 12 weeks prior to check-in 30 %
- Up to 8 weeks prior to check-in 40 %
- Up to 4 weeks prior to check-in 60
- Between 60 and 15 days before check-in 75 %
- Less than 14 days before check-in or in case of no-show 90%



# Thank you very much

[www.snowtrex.ro](http://www.snowtrex.ro)

